# REMUS Local commitment to you

#### CASE STUDY: specialist knowledge



# Background

Our relationship with Taylor Wimpey is long-standing. They come to us because they know they can trust us to make their job easier, especially when it comes to customer care.

# The site

Set within the sought after "Waterfront" development the development is located alongside the river Chelmer and Springfield lock. Remus was appointed to manage 54 apartments.

#### **Objectives**

There was an existing commercial element integrated into the new build scheme, this presented some issues to work around but with our combined knowledge and expertise, according to Taylor Wimpey we "made it seem fairly simple".



### Our services

- Preparation of the projected service charge expenditure and schedules.
- Advise on utilities, security, amenities, ecological and other considerations necessary for sound estate management.
- Advice on management of commercial elements to teh development
- Draw up service contracts with contractors and insurers.
- Liaison with solicitors, legal and planning teams as necessary throughout the process.
- Supporting the developer's sales and marketing teams.

#### **Future plans**

When we spoke to David about whether Taylor Wimpey will consider us for future plans his answer was simply *"We certainly do indeed."* 

# **Client statement**

"Remus are always a pleasure to work with. They know what TW want/need and deliver every time. I have always found Remus to be responsive, competitive and easy to work with. I consider them for all of our schemes coming forward."

David Burns, Senior Land Manager, Taylor Wimpey

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